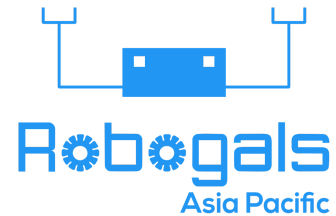


# Partnerships Director Robogals Asia Pacific



## Robogals

Robogals is an international, not-for-profit organisation that aims to inspire, engage and empower young women into engineering and related fields. This is achieved through fun and educational initiatives aimed at girls in primary and secondary school across the world. Since its inception in 2008, Robogals has engaged over 125,000 girls around the world. Find out more at [www.robogals.org](http://www.robogals.org).

## The Role

Robogals is seeking an individual to join our team as the Asia Pacific Partnership Director. Industry partners are an invaluable part of our organisation, and essential to support and grow our activities across the region.

Our Partnerships Director is a representative for Robogals Asia Pacific to the industry in Australia and the wider region. This is a leadership role where you lead partnership managers, assist in liaising with potential and prospective partners, and working on key partnership projects to grow our partnership portfolio and our current processes.

The successful candidate will be an individual passionate about the Robogals mission who shares the organisation's values (see [www.robogals.org/about/about-us/](http://www.robogals.org/about/about-us/)) and has the ability to lead, communicate professionally and use initiative. Please note this is a voluntary role.

## Responsibilities

The Partnership Director reports to the Asia Pacific Regional Executive Officer (REO), works closely with the Chief Executive Officer (CEO) and is responsible for:

- Represent Robogals to identify and source partnership opportunities.
- Implement innovative new ways to engage with industry and community partners.
- Maintain strong relationships with current and prospective partners.
- Lead the partnerships team to build our partnerships base, ensure current partner agreements and obligations are met, and improve internal processes
- Liaise with other parts of the organisation including the regional team, chapters and the global team to align internal goals with new and existing partner relationships.

Although a voluntary position, the successful candidate will have opportunities to gain leadership experience in an international organisation, develop soft skills, attend the Robogals APAC annual conference, and attend industry partner events on invitation.

## Skills Required

The successful candidate should possess:

- Professional written and verbal communication skills.
- Excellent organisational skills.
- Strong time management skills and the ability to multi-task.
- The ability to take initiative to improve or develop processes and strategies.
- Past experience working in the partnerships space or with industry is desirable, but not required.

## Application Process

To apply please email Emily Lok (Regional Executive Officer, Robogals Asia Pacific) on [emily.lok@robogals.org](mailto:emily.lok@robogals.org) with the following:

- Cover letter which details your passion towards the Robogals mission, why you are interested in this role, and why you would be successful in this role.
- Your CV (max 2 pages)

Applicants for this position will be reviewed based on their passion towards the organisational goals, interest in the position, and the required skills outlined.

Applications will be accepted on a rolling basis and will close at **11.59 pm AEST Sunday 18th of April**. Please don't hesitate to address all questions to Emily Lok, Robogals, Asia Pacific).

<b>Job Title:</b>	Partnerships Director, Robogals Asia Pacific
<b>Reports To:</b>	Regional Executive Officer, Robogals Asia Pacific
<b>Employment Basis:</b>	Casual, volunteer role (approx. 5 -10 hours per week on average)
<b>Term:</b>	Term of 2 years, with flexibility
<b>Start Date:</b>	April 2021 (negotiable)
<b>Location:</b>	Anywhere with a strong internet connection within the Asia Pacific (Australia and/or access to a major state capital CBD is preferred.).