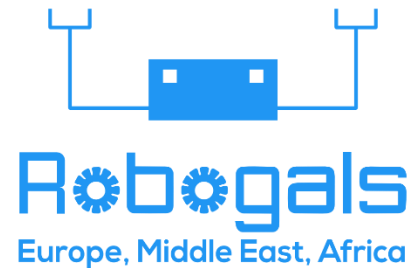


Partnerships Manager

Robogals Europe, Middle East & Africa(EMEA)



About Robogals

Robogals is an international student-run organisation which aims to substantially increase the number of young women pursuing engineering in their tertiary studies and careers. We have over 30 chapters located across three regions: Asia Pacific, North America, and EMEA. Find out more at our website, www.robogals.org.

Purpose of the Role

Your role is to foster and maintain industry relations. As a partnership manager, you will be responsible for a partnership portfolio including partners across several different levels, in addition to working partnership strategies and engaging new partners.

Tasks could include:

- Working alongside the partnership teams to create partnership agreements and ensure current agreements are being met.
- Attending meetings with current and potential partners and career fairs, conferences etc to meet potential new partners
- Developing new initiatives with the partnership team to engage partners
- Informing and promoting Robogals EMEA Initiatives and events to partners
- Being a point of contact between Robogals and partners and sponsors.
- Researching potential grants and funding opportunities
- Creating Sponsorship/Partnerships proposals

Required Skills

- This role is all about dealing with people, and professionals in particular, so confidence, enthusiasm and decorum are a must!
- Time management and the ability to multitask
- Ability to maintain and develop strong relationships with professionals.
- Ability to communicate the vision and progress of Robogals effectively

- Interest in corporate social responsibility for the engineering industry
- Interest in student engagement with industry and preparation for the workplace

Remuneration

- The opportunity to network with industry and grow your own professional network. Experience in being a part of a team and communicating with industry representatives.
- Attendance at the Robogals SINE (regional conference) in February.

Other Details

An EMEA Partnerships Manager reports to the Partnerships Director, and works alongside other partnerships managers, who together to form the EMEA Partnerships team. Applicants can be based anywhere in the EMEA region. The position is estimated to take 8 - 10 hours a week, and successful applicants must commit to the role for at least 1 year, preferably 2.

How to apply

This is an unpaid voluntary role, we are looking for someone who is enthusiastic and eager to learn new things. This role is open to all genders. If you are interested in applying, please contact Anjali Thirumalavan at anjali.thirumalavan@robogals.org with your resume and cover letter. In your cover letter, please describe relevant past experience and what you hope to achieve from the role. Please reach out with any questions you have about the role. Applications will be accepted on a rolling basis. All positions will remain open until filled.