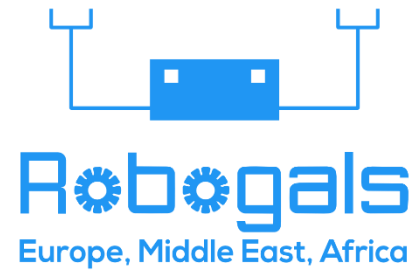


# Partnerships Director Robogals Europe, Middle East & Africa(EMEA)



## About Robogals

Robogals is an international student-run organisation which aims to substantially increase the number of young women pursuing engineering in their tertiary studies and careers. We have over 30 chapters located across three regions: Asia Pacific, North America, and EMEA. Find out more at our website, [www.robogals.org](http://www.robogals.org).

## Purpose of the Role

Your role is to foster new relationships between Robogals and industry. Your main responsibilities will be working on partnership strategy and operations alongside the board, CEO, and REO, managing the partnership team and be a face of Robogals in the corporate community.

## Examples of Tasks

- Coordinating and managing the partnerships team
- Attending networking events to obtain new contacts, and following up with potential new partners
- Developing new initiatives and strategies to improve the EMEA Partnerships, alongside the board, CEO, REO and assisting 3rd parties.
- Be a link between the Regional team and the partnerships team/partners.
- Develop internal communication strategies with chapters.
- Anything else you can think of that works toward the goals and purposes of Robogals and your role!

## Required Skills

- This role is all about dealing with people, and professionals in particular, so confidence, enthusiasm and decorum are a must!
- Time management and the ability to multitask
- Ability to maintain and develop strong relationships with professionals.
- Ability to communicate the vision and progress of Robogals effectively
- Interest in corporate social responsibility for the engineering industry
- Interest in student engagement with industry and preparation for the workplace

## **Your Impact**

- The opportunity to influence and support an international team of awesome people
- Experience in building relationships and networks in the corporate industry
- Opportunity to work alongside experienced professionals both within and external to Robogals
- Attendance at the EMEA SINE conference
- Experience working in a growing international organisation with public impact

## **Other Details**

- The Partnerships Director reports to the Regional Executive Officer of their region
- This position is estimated to take 10-12 hours a week
- Applicants can be based anywhere within their region
- A commitment of at least 1 year is expected and 2 is preferable, ideally for a SINE calendar year.

## **How to apply**

This is an unpaid voluntary role, we are looking for someone who is enthusiastic and eager to learn new things. This role is open to all genders. If you are interested in applying, please contact Anjali Thirumalavan at [anjali.thirumalavan@robogals.org](mailto:anjali.thirumalavan@robogals.org) with your resume and cover letter. In your cover letter, please describe relevant past experience and what you hope to achieve from the role. Please reach out with any questions you have about the role. Applications will be accepted on a rolling basis. All positions will remain open until filled.